



Highlighting Self-Employment Success Stories Across Indiana



Eric Cass



## ERIC'S STORY

Eric Cass lives for the game of golf, but what Eric loves even more than golf is teaching that love to others. It all started at a young age when his father would take him on trips to golf tournaments in the region. The people he met on those trips helped to create the love he has for the game.

The year 2020 will mark Eric's 31st season teaching kids how to golf through the Jr. PGA Tour. Nationally, he ranked as the 6th best program in 2019. For a sport that has largely seen declining interest, Eric has managed to thrive in the Terre Haute region. It is not because golf there is abnormally strong, it's because of Eric's passion for the game, his dedication to teaching, and the relationships he has built over the past 55 years. Watching Eric teach kids is truly special. He knows them by name, and the kids come back year after year.

With assistance from Vocational Rehabilitation (VR), Eric was able to take his business to the next level by outfitting his home with tools to do private lessons in his backyard. This allows Eric to do lessons when a golf course is unavailable. Eric is grateful for all that VR did to help him succeed.

When asked about his experience with Portals, Eric says, "They were a tremendous help in organizing the business and really getting me through the (self-employment) program."

If you are inspired by the idea of starting your own business, or maybe you're a counselor that has a candidate you believe is a good fit for self-employment, please contact us. We would love to help, and are passionate about getting people the assistance they need to be more independent. [www.PortalsLLC.org](http://www.PortalsLLC.org)

## A LIFE OF GOLF FOR KIDS INFO



**A Life of Golf For Kids operates in the Terre Haute, IN region**



**812-249-0190**  
**Search for 'A Life of Golf For Kids' on Google and Facebook**



**Services Include:**

- Jr. PGA Tour Camps
- Private Individual and Group Lessons
- Annual Golf Savings Book



**"My Dad is the inspiration for my business, just passing on what he taught me." - Eric Cass**